

For each section you should distribute a total of ten points among the sentences you think most accurately describe your likely behaviour in the various situations. These points may be distributed among several sentences according to how you assess their relative importance. For example, some sentences may warrant zero points; others may warrant five or even more. Please note that you cannot allocate ten points to one sentence.

For each Section the total number of points you distribute on the answer sheet MUST add up to ten.

Section 1 - As a member of a sports team (whether real or in my imagination):

1.0	I like to play a full part in discussing our prospects and opportunities with others in the team.
1.1	I am always considered to be a popular team member.
1.2	Passing the ball so that another player could score would be almost as satisfying to me as scoring myself.
1.3	I nearly always have ideas on what should be our best tactics.
1.4	I am keen to get agreement beforehand on how we can best work together.
1.5	I am inclined to worry in case I make a mistake and let the side down.
1.6	My main interest lies in improving my personal skills and technique.
1.7	I like to make the important decisions on how the team should play.
1.8	I believe all of the players need to be told what is expected of them before the game starts.
1.9	I like to analyse how the game went after a match.

Section 2 - If I join a new group of people, I begin to feel concerned:

2.0	When people are unclear why they are there or what is going to happen next.
2.1	If individuals stand around looking lost and lonely and need to be brought into the group.
2.2	When I don't know enough about the subject that is being discussed.

2.3	When interesting people I would like to meet are busy talking to others.
2.4	When other people underestimate the importance of my contribution.
2.5	When there is little sensible conversation going on.
2.6	When I have little opportunity to make any real impact on the group.
2.7	When I am surrounded by aggressive or important looking people.
2.8	When my thoughts are on other things and I lose track of what is going on.
2.9	When something has gone wrong and it is too late to put it right.

Section 3 - When involved in a project with others:

3.0	I feel able to bring people into a discussion when I think they have something to say.
3.1	I usually finish any job I start.
3.2	I like to hurry things along, if progress is slack.
3.3	I am always ready to produce fresh ideas.
3.4	I will support any good suggestion.
3.5	I can be counted on to remain my usual natural self whatever the situation.
3.6	I am quick to take advantage of any sudden opportunity that comes along.
3.7	I like to contribute any knowledge I have on a particular topic.
3.8	I prefer to consider a range of possibilities before deciding which is the best.
3.9	I can usually tell if a plan is practical and will work in a given situation.

Section 4 - When involved in a large family gathering or reunion:

4.0	I make a special effort to be courteous and polite.
4.1	I expect people to show some interest in my particular hobbies and activities.
4.2	I believe it is best to be frank and honest whatever others may think.
4.3	I tend to question whether people have gathered together for the right reason.
4.4	I play an active part in making the best arrangements for the gathering.
4.5	I try to think of ways of keeping people interested and occupied.
4.6	I usually check that both my room and appearance are tidier and smarter than usual.
4.7	I make a point of speaking to anyone I have not met before or do not see very often.
4.8	I think of how best I can have a good time.
4.9	I like to find out what people want to do, and am ready to announce that decision to the group.

Section 5 - When engaged in a recreational activity with members of my own age group:

5.0	I can quickly see if anything has gone wrong, even if I decide not to mention it.
5.1	I like to ensure that the day has been organised sufficiently well.
5.2	I am always prepared to help in any way I can.
5.3	I like to take charge if I am given a suitable opportunity.
5.4	I would be particularly excited by the prospect of taking part in a new activity.
5.5	I like to introduce people to one another who I believe will get on well together.
5.6	If something has been overlooked, I will immediately do something about it.
5.7	I am usually the one to think of what we can do next.
5.8	I take an interest in any equipment or musical instruments that may be around, particularly when I possess some knowledge on the subject.
5.9	I feel the occasion provides an ideal opportunity to relax.

Section 6 - The job which would eventually appeal to me is one where:

6.0	I could earn a lot of money without having to do much work.
6.1	I could go on increasing my knowledge within the job.
6.2	I could contribute something that was original.
6.3	I could spend much of my time in providing a service to others.
6.4	I could play the key role in forming an efficient happy team.
6.5	I would take pride in working to a very high standard.
6.6	I would have the time and freedom to make good decisions.
6.7	I would be able to use my organising ability.
6.8	I would enjoy the sense of difficulties to be overcome in order to achieve success.
6.9	There would be plenty of room for negotiations with customers, clients or associates.

Section 7 - I feel frustrated in the company of others when:

7.0	Everything is happening too slowly.
7.1	Poor decisions are made by people who do not get their facts right.
7.2	Others divert me from something I really need to do.
7.3	There is a lack of stimulating conversation.
7.4	There seems to be no practical outcome, like so many gatherings.
7.5	Big issues get ignored so I find myself thinking about them on my own.
7.6	I feel I could get more out of the group if only I were given the chance.
7.7	I don't think people see things the way I do.
7.8	I feel my time could be better spent on a hobby or reading.
7.9	None of my friends are present.